Curriculum Vitae

S. Alexander HASLAM

Professor of Psychology, University of Exeter

Date of Birth 29th December, 1962

Academic Qualifications

1985	M.A. Hons (first class), Psychology	University of St Andrews
1991	PhD, Psychology	Macquarie University

PhD title: *Social Comparative Context, Self-Categorization and Stereotyping*
Supervisor: J. C. Turner

Main Research Interests

(1) *Psychology in organizations*. My published work looks at the contribution of groups and group membership to topics such as leadership, motivation, communication, decision-making, negotiation, productivity, collective action, space management, gender, and stress.

(2) *The social psychology of stereotyping, social judgement and prejudice*. This work explores issues at the heart of research into social categorization, social cognition and intergroup relations. My key publications in this area focus on issues of stereotyping, prejudice and tyranny.

(3) *Research methodology*. This research addresses aspects of the research process that pertain to psychological enquiry. Published work focuses on issues of research design, ethics, and uncertainty management.

Previous Appointments

2/1990 - 2/1991   Lecturer, Department of Behavioural Science, Faculty of Health Sciences, The University of Sydney (tenured)

3/1991 - 2/2001   Research Officer ⇨ Lecturer ⇨ Senior Lecturer ⇨ Reader, Division of Psychology, The Australian National University (tenured)

3/2001 - present   Professor of Psychology, University of Exeter

Academic Awards and Distinctions

1982   Ferguson Prize and Class Medal for Psychology

1982   Lawson Prize and Class Medal for English Literature

1983   Class Medal for Psychology

1982-85 United College Bursary (University of St Andrews Scholarship)

1985-86 R. T. Jones Memorial Scholarship at Emory University, Atlanta, USA

1986-90 Postgraduate Award at Macquarie University under the Commonwealth Scholarship and Fellowship Plan (ex-UK)

2003   Short-listed finalist for British Psychology Society's Book of the Year (for *Psychology in Organizations*)

2005   Kurt Lewin Medal for outstanding contribution to research in social psychology from the European Association of Experimental Social Psychology

2005   Finalist for *Times Higher Education* Research Project of the Year (for work on 'The Glass Cliff' with M. Ryan)

2011   Short-listed finalist for Chartered Management Institute Book of the Year (for *The New Psychology of Leadership* with S. D. Reicher & M. J. Platow)

2011   Short-listed finalist for British Psychology Society's Book of the Year (for *The New Psychology of Leadership* with S. D. Reicher & M. J. Platow)

Fellowships

2006   Fellow of the Canadian Institute for Advanced Research (as member of Social Interactions, Identity and Well-being program)

2009   Academician of the Academy of Social Sciences

2009   Fellow of the Society of Experimental Social Psychology

2010   Fellow of the Association of Psychological Science

Teaching

Teaching Awards

2009   British Psychological Society Award for Excellence in the Teaching of Psychology (conferring lifetime membership of the BPS).

2009   University of Exeter Teaching Fellowship

2010   UK Higher Education Academy National Teaching Fellowship (£10,000 prize)

Courses taught

Since 1995, together with summary means from most recent teaching evaluations

Introduction to Psychology: Social and Organizational Psychology (first year)
   1999   Overall effectiveness of the teaching = 5.7 (where 1 = ext. poor, 7 = excellent)
Introduction to Psychology: Research Methodology and Statistics (first year)
   2005   Overall quality of the teaching = 4.4 (where 1 = poor, 5 = excellent)
Introduction to Organizational Psychology (first year)
   2000   Overall effectiveness of the teaching = 6.2 (where 1 = ext. poor, 7 = excellent)
Classic Studies in Psychology (first year)
   2005   Overall quality of the teaching = 4.5 (where 1 = poor, 5 = excellent)
The Social Psychology of Organizations (third year)
Advances in Organizational Psychology (MSc)

Postgraduate Supervision

Post-doctoral supervision
A. T. O'Brien   (2003-6) *Applications of the ASPIRe model to organizations: Issues of collective voice and stress management*. (Industry-funded postdoctoral award)
M. Ryan (2003-5) *Social identity and group decision-making* (Leverhulme Trust-funded postdoctoral award)
         (2005-6) *Gender and leadership* (ESF/RCUK-funded postdoctoral award)
I. Adarves-Yorno (2005-6) *Social identity and creativity*. (ESRC-funded postdoctoral award)
S. Sonnnenberg (2005-6) *A social identity approach to economics*. (ESRC-funded postdoctoral award)
K. Peters (2007-10). *Social identity and leadership*. (ESRC-funded postdoctoral award)
I. Gleibs (2007-10). *Social identity and well-being*. (ESRC-funded postdoctoral award)
M. Ferguson (2009-10) *The social psychology of demand and choice*. (CIFAR-funded postdoctoral award)

M. Ramos (2009-10) *The acculturation and well-being of overseas students*. (ESRC-funded postdoctoral award)

R. Yseldyk (2009-10) *Social identity and religion*. (CIFAR-funded postdoctoral award)

PhD Supervision

(* = APRA award holder, [δ] = ESRC award holder)

R. A. Eggins* (1996-9) *Social identity and social conflict: Negotiating the path to resolution*. Subsequent positions: Lecturer, School of Psychology, Australian National University, Canberra.

K. Veenstra* (1999-2003) *The psychology of precarious employment: Security, status and social identification*. Subsequent positions: Postdoctoral researcher, School of Psychology, Australian National University; Department of Health, Australian Federal Government.

R. Wright* (1999-2008; co-supervised with K. Reynolds) *Self-categorization as a determinant of information flow in organizations*.

I. Adarves-Yorno (2002-2005; co-supervised with T. Postmes) *Social identity and creativity*. Subsequent positions: ESRC post-doctoral fellow, School of Psychology, University of Exeter; Lecturer, Centre for Leadership Studies, University of Exeter.

A. G. Livingstone[δ] (2002-2006) *Social identity and social conflict*. Subsequent positions: Postdoctoral fellow, School of Psychology, Cardiff University; Lecturer, University of Stirling

F. Mols (2002-2006; co-supervised with G. Davie) EU attitudes and multi-level governance. Subsequent positions: Post-doctoral fellow, School of Politics, University of Queensland.

J. Ashby[δ] (2004-2007; co-supervised with P. Webley) *Occupational taxpaying cultures: A social identity approach*. Subsequent positions: ESRC post-doctoral fellow; Lecturer University of Exeter Business School.

C. Knight[δ] (2003-2009) *The psychology of organizational space: Identity, engagement and empowerment*. Subsequent positions: Research Fellow, University of Exeter.

S. Saroyan (2008-2012) *Third parties and the dynamics of oppression: The Palestinian case*

K. Bjerregaard[δ] (2008-) *Social identity and the motivation of care workers*

N. Steffens (2009-) *Leadership and social identity management*.

D.Clin./M.Clin.Psych. Supervision

B. Balaam (1996-1997) *Cognitions about worry in social evaluation and illness-related situations: A comparison of high and low worriers*.

E. Jacobs(1997-) *The role of identity-based social influence in the subjective experience of stress*.

K. Schmidt (1998-2001) *Social identification as a buffer against group-based stress*.

J. Crabtree (2004-2006) *Social identification in clinical self-help groups as a basis for stigma protection and social change*.

Scholarship

Research Grants

1993-95   A\$174,000 from the Australian Research Council for research on *Social stereotyping and the perception of ingroup and outgroup homogeneity* (with P. J. Oakes & J. C. Turner).

1994	A$18,000 from the ACT-NRMA Road Safety Trust for research on *Factors affecting the persuasiveness of messages about road safety* (with J. C. Turner & C. McGarty).

1996-98	A$142,000 from the Australian Research Council for research on *The role of the group in the development and use of stereotypes: Issues of sharedness, accuracy and change* (with P. J. Oakes & J. C. Turner).

1999-2002	A$147,000 from the Australian Research Council for research on *The psychology of social antagonism* (with J. C. Turner & K. J. Reynolds).

2001-2003	A$140,000 from the Australian Research Council for research on *Social identity processes in groups and organizations: Issues of leadership and power* (with J. C. Turner & K. J. Reynolds).

2002-2005	£39,937 from the Economic and Social Research Council for research on *Intragroup status as a determinant of normative behaviour and norm-enforcement* (with J. Jetten & T. Postmes).

2003-2006	£168,740 from the Leverhulme Trust for research on *The impact of group cohesiveness on decision making and organizational functioning* (with T. Postmes, J. Jetten & P. Webley).

2003-2005	£25,000 from Dorset NHS Trust and The University of Exeter Community Link Fund for research on *Working with groups to harness organizational social capital: Testing the ASPIRe model* (with J. Jetten & A. O'Brien).

2003-2006	£186,112 from the Economic and Social Research Council for research on *Group identification as a strategy to cope with identity change* (with J. Jetten & T. Postmes).

2005-2007	£249,530 from the European Social Fund for research on *Beyond the glass ceiling: Social psychological analysis of the 'glass cliff'* (with M. Ryan).

2005-2008	£93,000 from the Economic and Social Research Council (a CASE award, co-funded by Rentokil) for research on *The psychology of office space*.

2006-2008	£15,376 from the Economic and Social Research Council for a seminar series on *Balancing the Tensions: Using Organisational Theory to Inform Business Practice*.

2007-2010	£1,063,022 from the Economic and Social Research Council for research on *The individual in the group: Social identity and the dynamics of change* (with T. Postmes, J. Jetten, C. Haslam, M. Ryan & H. Williams).

2006-	C$25,000 per annum from the Canadian Institute for Advanced Research for research into *Social interaction, identity and well-being* (as part of CIFAR Fellowship).

2007-2012	£42,000 from the Economic and Social Research Council (a CASE award, co-funded by Somerset Care) for research on *The motivation of care workers*.

2009-2010	£72,795 from the Economic and Social Research Council for research on *International Students in the UK: Adaptation and Well-Being* (with M. Ramos).

2009-2011	£239,000 from PT (the Netherlands Flower Council) for research on '*Determinants of well-being in offices*' (with C. Knight & T. Postmes).

2010-2013	$480,548 from the Australian Research Council for research on *Leadership, social identity and the dynamics of influence in intergroup relations: A new understanding of social continuity and social change* (with E. Subasic, K. J. Reynolds, P. 't Hart; & S. D. Reicher).

Publications

Authored Books

Oakes, P. J., Haslam, S. A., & Turner, J. C. (1994). *Stereotyping and social reality*. Oxford: Blackwell.

Haslam, S. A., & McGarty, C. (1998). *Doing psychology: An introduction to research methodology and statistics*. London and Thousand Oaks, CA: Sage.

Haslam, S. A. (2001; 2nd ed. 2004). *Psychology in organizations: The social identity approach*. London and Thousand Oaks, CA: Sage.

[Chapter 2 "The social identity approach" reprinted (2007) in S.Ybema & K. Bijlsma-Frankema (Eds.) *Organization science*. London and Thousand Oaks, CA: Sage]

Haslam, S. A., & McGarty, C. (2003). *Research methods and statistics in psychology*. London and Thousand Oaks, CA: Sage.

Haslam, S. A., & Reicher, S. D. (2003; 2nd ed. 2006). *A user's guide to 'The Experiment': Exploring the psychology of groups and power*. London: BBC Learning.

Haslam, S. A., Reicher, S. D. & Platow, M. J. (2011). *The new psychology of leadership: Identity, influence and power*. New York and Hove: Psychology Press.
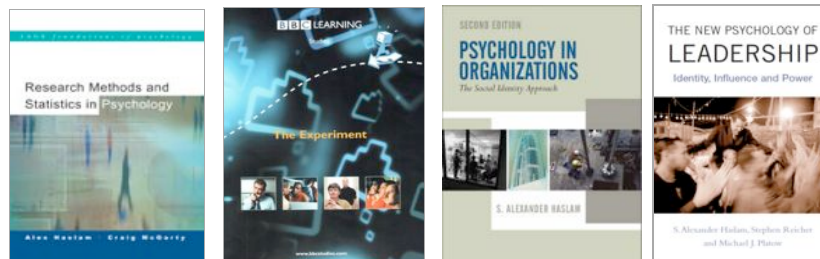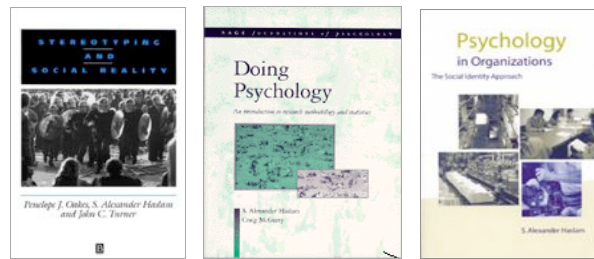

Edited Books

Spears, R., Oakes, P. J., Ellemers, N., & Haslam, S. A. (Eds.) (1997). *The social psychology of stereotyping and group life*. Oxford, UK and Cambridge, MA: Blackwell.

McGarty, C., & Haslam, S. A. (Eds.) (1997). *The message of social psychology: Perspectives on mind in society*. Oxford, UK and Cambridge, MA: Blackwell.

Haslam, S. A., van Knippenberg, D., Platow, M., & Ellemers, N. (Eds.) (2003). *Social identity at work: Developing theory for organizational practice*. New York and Hove: Psychology Press.

Jetten, J., Haslam, C., & Haslam, S. A. (Eds.) (2011). *The social cure: Identity, health and well-being*. New York and Hove: Psychology Press.

Smith, J. R., & Haslam, S. A. (Eds.) (in press). *Social psychology: Revisiting the classic studies*. London and Thousand Oaks, CA: Sage.

Journal special issues

Haslam, S. A., Cornelissen, J. P., & Balmer, J. M. T. (Eds.) (2007). Organizational identity and corporate identity. Special Issue of *British Journal of Management*, *18*. S1-S94.

Haslam, S. A., Jetten, J., Postmes, T. & Haslam, C. (Eds.) (2009). Social identity, health and well-being. Special Issue of *Applied Psychology: An International Review*, *58*, 1-192.

Haslam, S. A., Reicher, S. D., & Sutton, J. (2011). The shock of the old: Reconnecting with Milgram's obedience studies, 50 years on. Special section of *The Psychologist*, *24*, 650-660.

Haslam, S. A., Reicher, S. D., & Reynolds, K. J. (in press). John Turner's work and its impact on social psychology. Joint virtual issue of *British Journal of Social Psychology* and *European Journal of Social Psychology*.
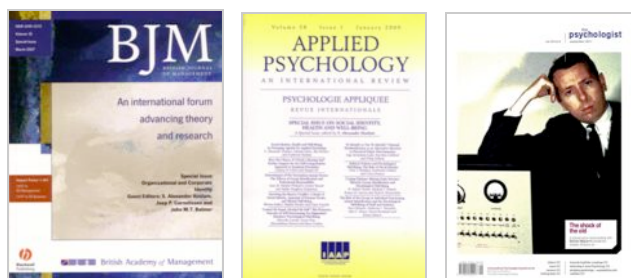
Derivative texts

Haslam, S. A., & McGarty, C. (1999). *Doing psychology: A study guide*. London: Sage.

Dardenne, B., Haslam, S. A. McGarty, C., & Yzerbyt, Y. (1998). *La research en psychologie: Méthodologie et statistique*. Louvain-la-Neuve, Belgium: Academie Bruylant.

Handbook chapters

Haslam, S. A., Oakes, P. J., Turner, J. C., & McGarty, C. (1996). Social identity, self-categorization and the perceived homogeneity of ingroups and outgroups: The interaction between social motivation and cognition. In: R. M. Sorrentino & E. T. Higgins (Eds.), *Handbook of motivation and cognition* (Vol. 3, pp. 182-222). New York, USA: Guilford.

Haslam, S. A., & McGarty, C. (2004). Experimental design and causality in social psychological research. In C. Sanson, C. C. Morf, & A. T. Panter (Eds.), *Handbook of methods in social psychology* (pp. 235-264). Thousand Oaks, CA: Sage.

Haslam, S. A., & Ellemers, N. (2005). Social identity in industrial and organizational psychology: Concepts, controversies and contributions. In G. P. Hodgkinson & J. K. Ford (Eds.), *International Review of Industrial and Organizational Psychology* (Vol.20, pp.39-118). Chichester: Wiley.

Ellemers, N., De Gilder, D., & Haslam, S. A. (2008). Motivating individuals and groups at work in the 21st Century. In C. Wankel (Ed.), *21st Century Management: A Reference Handbook*. (Vol. 2, pp.182-192). Thousand Oaks, CA: Sage.

Reicher, S. D., Spears, R., & Haslam, S. A. (2010). *The social identity approach in social psychology*. In M. S. Wetherell & C. T. Mohanty (Eds.), *Sage Identities Handbook* (pp.45-62). London: Sage.

Haslam, S. A., & Ellemers, N. (2011). Identity processes in organizations. In: V. Vignoles, S. Schwartz & K. Luyckx (Eds.), *Handbook of identity theory and research* (Vol.2., pp.715-744). New York: Springer.

Ellemers, N. & Haslam, S. A. (2012). Social identity theory. In P. Van Lange, A. Kruglanski, & T. Higgins (Eds.), *Handbook of theories of social psychology* (pp.379-398). London: Sage.

Morton, T., Wright, R., Peters, K. O., Reynolds, K. J. & Haslam, S. A. (in press). Social identity and the dynamics of organizational communication. In H. Giles (Ed.). *Handbook of intergroup communication*. New York: Routledge.

Chapters in edited books

Haslam, S. A., McGarty, C., & Turner, J. C. (1996). Salient group memberships and persuasion: The role of social identity in the validation of beliefs. In: J. Nye & A. Brower (Eds.), *What's so social about social cognition? Research on socially shared cognition in small groups*. (pp. 29-56) Thousand Oaks, CA & London: Sage.

Oakes, P. J., Haslam, S. A., & Turner, J. C. (1996). A consideration of prototypicality from the perspective of self-categorization theory. In J-C. Deschamps, J. F. Morales, D. Paez & H. Paicheler (Eds.), *Current perspectives on social identity and social categorization*. Barcelona: Anthropos. [in Spanish]

Haslam, S. A. (1997). Stereotyping and social influence: Foundations of stereotype consensus. In: R. Spears, P. J. Oakes, N. Ellemers & S. A. Haslam (Eds.), *The social psychology of stereotyping and group life* (pp. 119-143). Oxford, UK & Cambridge, USA: Blackwell.

Spears, R., & Haslam, S. A. (1997). Stereotyping and the burden of cognitive load. In: R. Spears, P. J. Oakes, N. Ellemers & S. A. Haslam (Eds.), *The social psychology of stereotyping and group life* (pp. 171-207). Oxford, UK & Cambridge, USA: Blackwell.

Spears, R., Oakes, P. J., Ellemers, N., & Haslam, S. A. (1997). The social psychology of stereotyping and group life. In: R. Spears, P. J. Oakes, N. Ellemers & S. A. Haslam (Eds.), *The social psychology of stereotyping and group life* (pp. 1-19). Oxford, UK & Cambridge, USA: Blackwell.

McGarty, C., & Haslam, S. A. (1997). Introduction and a short history of social psychology. In: C. McGarty & S. A. Haslam (Eds.), *The message of social psychology: Perspectives on mind in society* (pp. 1-19). Oxford, UK & Cambridge, USA: Blackwell.

Oakes, P. J., Haslam, S. A., & Turner, J. C. (1998). The role of prototypicality in group influence and cohesion: Contextual variation in the graded structure of social categories. In S. Worchel, J. F. Morales, D. Paez, J-C. Deschamps (Eds.), *Social identity: International perspectives* (pp. 75-92). London, UK & Thousand Oaks, CA: Sage.

Oakes, P. J., Haslam, S. A., & Reynolds, K. J. (1999). Social categorization and social context: Is stereotype change a matter of information or meaning? In D. Abrams & M. A. Hogg (Eds.), *Social identity and social cognition* (pp. 55-79). Oxford, UK & Cambridge, USA: Blackwell.

Oakes, P. J., Haslam, S. A., & Turner, J. C. (1999). Construction de l'identité à partir du contexte (The contextual creation of identity). In Deschamps J. F., Morales, D. Paez, & S.
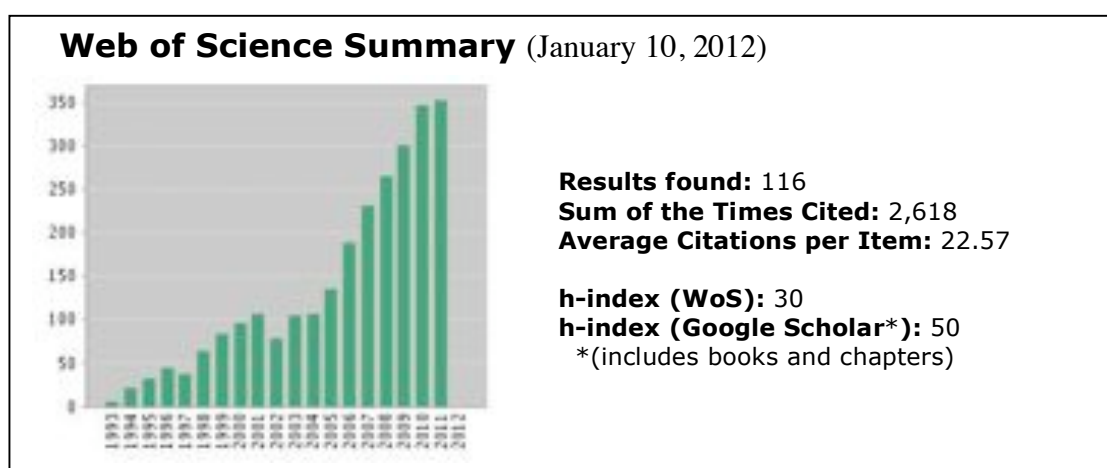
Worchel, J-C. (Eds.), *Social identity: The creation of individuality through intergroup relations* (pp. 103-125). Greenoble, France: University of Grenoble Press.

Oakes, P. J., Reynolds, K. J., Haslam, S. A., & Turner, J. C. (1999). Part of life's rich tapestry: Stereotyping and the politics of intergroup relations. In S. Thye, E. E. Lawler, M. W. Macy & H. A. Walker (Eds.), *Advances in group processes* (Vol. 16, pp. 125-160). Stanford, CT: JAI Press.

Turner, J. C., & Haslam, S. A. (2001). Social identity, organizations and leadership. In: M. E. Turner (Ed.), *Groups at work: Advances in theory and research* (pp. 25-65). Hillsdale, NJ: Erlbaum.

Haslam, S. A. (2001). Social identity, deindividuation and organizational behaviour: The upSIDE to groupthink, information over-sampling and soldiering. In T. Postmes, R. Spears, M. Lea & S. D. Reicher (Eds.), *SIDE issues centre stage: Recent developments in studies of deindividuation in groups* (pp. 79-106). Amsterdam: Royal Netherlands Academy of Arts and Sciences.

Oakes, P. J., & Haslam, S. A. (2001). *Distortion v. Meaning*: Categorization on trial for incitement to intergroup hatred. In M. Augoustinos & K. Reynolds (Eds.), *Understanding prejudice, racism and social conflict* (pp. 179-194). London, UK & Thousand Oaks, CA: Sage.

Haslam, S. A., & Platow, M. (2001). Your wish is our command: The role of shared social identity in translating a leader's vision into follower's action. In M. A. Hogg & D. Terry (Eds.), *Social identity processes in organizational contexts* (pp. 213-228). New York: Psychology Press.

Haslam, S. A., Turner, J. C., Oakes, P. J., Reynolds, K. J., & Doosje, B. (2002). From personal pictures in the head to collective tools in the world: How shared stereotypes allow groups to represent and change social reality. In C. McGarty, V. Y. Yzerbyt, & R. Spears (Eds.), *Stereotypes as explanations: The formation of meaningful beliefs about social groups* (pp. 157-185). Cambridge: Cambridge University Press.

Ellemers, N., Haslam S. A., Platow M. J., & van Knippenberg, D. (2003). Social identity at work: Developments, debates, directions. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp.1-26). New York: Psychology Press.

Wegge, J., & Haslam, S. A. (2003). Group goal setting, social identity, and self-categorization: Engaging the collective self to enhance group performance and organizational outcomes. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp.43-59). New York: Psychology Press.

van Knippenberg, D., & Haslam, S. A. (2003). Realizing the diversity dividend: Exploring the subtle interplay between identity, ideology and reality. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp. 61-77). New York: Psychology Press.

Eggins, R. A., Reynolds, K. J., & Haslam, S. A. (2003). Working with identities: The ASPIRe model of organizational planning, negotiation and development. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp. 241-257). New York: Psychology Press.

Haslam, S. A., Branscombe, N., & Bachmann, S. (2003). Why consumers rebel: Social identity and the aetiology of adverse reactions to service failure. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp. 293-309). New York: Psychology Press.

Reynolds, K. J., Turner, J. C., & Haslam, S. A. (2003). Social identity and self-categorization theories' contribution to understanding identification, salience and diversity in teams and organizations. In M. A. Neale & Mannix, E. (Series Eds.) & J. Polzer (Vol Ed.), *Research on managing groups and teams: Identity issues in groups* (Vol.5, pp.279-304). Oxford: Elsevier Science.

Platow, M. J., Haslam, S. A., Foddy, M., & Grace, D. M. (2003). Leadership as the outcome of self-categorization processes. In D. van Knippenberg, & M. A. Hogg (Eds.), *Leadership and power: Identity processes in groups and organizations* (pp.34-47). London: Sage.

Reynolds, K. J., Oakes, P. J., Haslam, S. A., Turner, J. C., & Ryan, M. K. (2004). Social identity as the basis for group entitativity: Elaborating the case for the "science of groups per se". In V. Yzerbyt, C. M. Judd, & O. Corneille (Eds.), *The psychology of group perception: Perceived variability, entitativity and essentialism* (pp.317-333). New York: Psychology Press.

McGarty, C., & Haslam, S. A. (2005). Research in psychology: Learning the tools of the trade. In M. Hewstone and F. Fincham (Eds.), *Introduction to psychology* (pp.24-41). Oxford: Blackwell.

Ryan M. K., & Haslam S. A. (2005). The Glass Cliff: Theories that explain and sustain the precariousness of women's leadership positions. In B. Schyns & J. R. Meindl (Eds), *Implicit leadership theories: Essays and explorations* (pp.137-160), Greenwich, CT: Information Age Publishing.

Turner, J. C., Reynolds, K. J., Haslam, S. A. & Veenstra, K. (2006). Reconceptualizing personality: Producing individuality through defining the personal self. In T. Postmes & J. Jetten (Eds.), *Individuality and the group: Advances in social identity* (pp.11-36). London: Sage.

Postmes, T., Baray, G., Haslam, S. A., & Morton, T. (2006). Personal and social identity formation through interaction: Individuality in small groups, social movements and categories. In T. Postmes & J. Jetten (Eds.), *Individuality and the group: Advances in social identity* (pp.215-236). London: Sage.

Reicher, S. D., & Haslam, S. A., (2006). On the agency of individuals and groups: Lessons from the BBC Prison Study. In: T. Postmes & J. Jetten (Eds.), *Individuality and the group: Advances in social identity* (pp.237-257). London: Sage.

Haslam, S. A., & Reicher, S. D. (2007). Social identity and the dynamics of organizational life: Insights from the BBC Prison Study. In C. Bartel, S. Blader, A. Wrzesniewski (Eds.), *Identity and the modern organization* (pp.135-166). New York: Erlbaum.

Ryan, M. K., Haslam, S. A., Hersby, M. D., Kulich, C., & Wilson-Kovacs, M. D. (2008). The stress of working on the edge: Examining the implications of glass cliffs for both women and organizations. In M. Barreto, M. K. Ryan, & M. Schmitt (Eds.), *The glass ceiling in the 21st Century: Understanding barriers to gender equality* (pp.153-169). New York: American Psychological Association.

Ryan, M. K., Kulich, C., Haslam, S. A., Hersby, M. D., & Atkins, C. (2008). Examining gendered experiences beyond the glass ceiling: The precariousness of the glass cliff and the absence of rewards. In S. Vinnicombe, R. Burke, V. Singh, D. Bilimoria, & M. Huse (Eds), *Women on corporate boards of directors: Research and practice* (pp.165-183). London: Edward Elgar.

Platow, M. J., Reicher, S. D., & Haslam, S. A. (2009). On the social psychology of intergroup leadership: The importance of social identity and self-categorization processes. In: T. Pittinsky (Ed.), *Crossing the divide: Intergroup leadership in a world of difference* (pp.31-42). Boston: Harvard Business School Press.

Peters, K., Morton, T., & Haslam, S. A. (2010). Social identity complexity in contemporary organizations: Sources and solutions for communication silos. In: H. Giles & S. A. Reid (Eds.), *The dynamics of intergroup communication* (pp.221-233). New York: Peter Lang.

Jetten, J., Haslam, S. A., Iyer, A., & Haslam, C. (2010). Turning to others in times of change: Social identity and coping with stress. In S. Stürmer and M. Snyder (Eds.), *The psychology of pro-social behavior: Group processes, intergroup relations, and helping* (pp.139-156). Oxford: Blackwell.

Reicher, S. D., & Haslam, S. A. (2010). Beyond help: A social psychology of collective solidarity and social cohesion. In S. Stürmer and M. Snyder (Eds.), *The psychology of pro-social behavior: Group processes, intergroup relations, and helping* (pp.289-309). Oxford: Blackwell.

Haslam, S. A., Ellemers, N., Reicher, S. D., Reynolds, K. J., & Schmitt, M. T. (2010). The social identity perspective today: The impact of its defining ideas. In T. Postmes & N. R. Branscombe (Eds.), *Rediscovering Social Identity: Core Sources* (pp.340-356). New York: Psychology Press.

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Refereed journal articles

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Livingstone, A., Haslam, S. A., Postmes, T., & Jetten, J. (2011). "We are, therefore we should": Evidence that ingroup identification mediates the acquisition of ingroup norms. *Journal of Applied Social Psychology*, *41*, 1857-1876.

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Gleibs, I., Morton, T., Rabinovich, A., Haslam, S. A., & Helliwell, J. (in press). Unpacking the hedonic paradox: A dynamic analysis of the relationships between financial capital, social capital and life satisfaction. *British Journal of Social Psychology*.

Ysseldyk, R., Matheson, K., Haslam, S. A., & Anisman, H. (in press). Love thine enemy? Evidence that (ir)religious identification can promote outgroup tolerance under threat. *Group Processes and Intergroup Relations*.

Haslam, S. A., & Reicher, S. D. (in press). When prisoners take over the prison: A social psychology of resistance. *Personality and Social Psychology Review*.

Iyer, A., Jetten, J., & Haslam, S. A. (in press). Sugaring o'er the devil: Moral superiority and group identification help individuals downplay the implications of ingroup rule-breaking. *European Journal of Psychology*.

Haslam, S. A., Reicher, S. D., & Reynolds, K. J. (in press). Identity, influence, and change: Rediscovering John Turner's vision for social psychology. *British Journal of Social Psychology*.

Peters, K. O., Daniels, K., Hodgkinson, G. P, & Haslam, S. A. (in press). Experts' judgments of management journal quality: An identity concerns model. *Journal of Management*.

Haslam, C., Morton, T. A., Haslam, S. A., Varnes, L., Graham, R. & Gamaz, L. (in press). "When the age is in, the wit is out": Age-related self-categorization and deficit expectations reduce performance on clinical tests used in dementia assessment. *Psychology and Aging*.

Other publications

Electronic journals (refereed)

Ryan, M. K., Haslam, S. A., Hersby, M. D., Kulich, C., & Atkins, C. (2007). Opting out or pushed off the edge? The glass cliff and the precariousness of women's leadership positions. *Social and Personality Psychology Compass*, *1*, 266–279.

Reicher, S. D, Haslam, S. A., & Rath, R. (2008). Making a virtue of evil: A five-step social identity model of the development of collective hate. *Social and Personality Psychology Compass*, *2*, 1313-1344.

Encyclopedia entries

Haslam, S. A. (2004). Leadership. In Kuper, A. & Kuper, J. (Eds.) *The Social Science Encyclopedia* (3rd ed., pp.566-568). New York: Routledge.

Haslam, S. A. (2004). Stereotypes. In Kuper, A. & Kuper, J. (Eds.) *The Social Science Encyclopedia* (3rd ed., pp.1002-1004). New York: Routledge.

Haslam, S. A. (2004). Stigma. In Kuper, A. & Kuper, J. (Eds.) *The Social Science Encyclopedia* (3rd ed., pp.1004-1005). New York: Routledge.

Haslam, S. A. (2007). Organizational behavior. In Baumeister, R. & Vohs, K. (Eds.) *Encyclopedia of Social Psychology* (pp.640-641). Thousand Oaks, CA: Sage.

Haslam, S. A. (2008). Stereotypes. In Salkind, D. (Eds.) *The Encyclopedia of Educational Psychology*. Thousand Oaks, CA: Sage.

Haslam, S. A. (2010). Great person theory of leadership. In M. A. Hogg & J. M. Levine (Eds.) *Sage Encyclopedia of Group Processes and Intergroup Relations* (pp.311-313). Thousand Oaks, CA: Sage.

Haslam, S. A. & Platow, M. J. (2010). Idiosyncrasy credit. In M. A. Hogg & J. M. Levine (Eds.) *Sage Encyclopedia of Group Processes and Intergroup Relations* (pp.420-422). Thousand Oaks, CA: Sage.

Haslam, S. A. & Dovidio, J. F. (2010). Prejudice. In M. A. Hogg & J. M. Levine (Eds.) *Sage Encyclopedia of Group Processes and Intergroup Relations* (pp.655-660). Thousand Oaks, CA: Sage.

van Dick, R. & Haslam, S. A. (in press). Organizational identification. In Kessler, E. H. (Ed.), *Encyclopedia of Management Theory*. Thousand Oaks, CA: Sage.

Professional journals

Haslam, S. A. (2000). Going the extra mile: Social identity and the link between leadership and followership. *Keeping Managers Up-to-date*. Australian Graduate School of Management: January-March, 2-4.

Eggins, R. A., & Reynolds, K. J., & Haslam, S. A. (2002). The ASPIRe model: Working with identities to enhance organizational outcomes. *Canberra Bulletin of Public Administration*, *61*, 56-61.

Haslam, S. A., & Reicher, S. D. (2003). Beyond Stanford: Questioning a role-based explanation of tyranny. *Dialogue*, *18*, 22-25.

Haslam, S. A., & Reicher, S. D. (2003). A tale of two prison experiments: Beyond a role-based explanation of tyranny. *Psychology Review*, *9*, 2-6.

Reicher, S. & Haslam, S. A., (2004). The banality of evil: Thoughts on the psychology of atrocity. *Anthropology News*, *45*, 14-15.

Haslam, S. A., & Parkinson, B. (2005). Pulling together or pulling apart: Towards organic pluralism in social psychology. *The Psychologist*, *18*, *550-552*.

Reicher, S. D. & Haslam, S. A. (2006). Tyranny revisited: Groups, psychological well-being and the health of societies. *The Psychologist*, *19*, 146-150.

Ryan, M. K. & Haslam, S. A. (2006). What lies beyond the glass ceiling? The glass cliff and the potential precariousness of women's leadership positions. *Human Resources Management International Digest, 14*, 3-5.

Ryan, M. K. & Haslam, S.A. (2006). The glass cliff: The stress of working on the edge. *European Business Forum*, *27*, 42-45.

Reicher, S. D., & Haslam, S. A. (2007). Is evil banal? The limitations of Milgram and Zimbardo's theorizing. *Psychology Review*, *13*, 2-6.

Haslam, S. A., & Reicher, S. D. (2008). Questioning the banality of evil. *The Psychologist*, *21*, 16-19.

Reicher, S. D. & Haslam, S. A. (2008). Beyond obedience: A challenge to the conformity bias in social psychology. *Psychology Review*, *16*(1), 2-5.

Editorials, magazine and other miscellaneous publications

Turner, J. C., Oakes, P. J., Haslam, S. A., & David, B. (1994). Social identity, self-categorization and the group. *Innostranja Psichologija (Foreign Psychology)* (Special Issue on 'Group processes'), *2*, 8-17.

Haslam, S. A. (2002). Editorial. *European Journal of Social Psychology*, *32*, 1-2.

Haslam, S. A., & Reicher, S. (2002). Experiment in using TV as a science lab for research. *The Times Higher Education Supplement*, May 10, 18-19.

Reicher, S. & Haslam, S. A., (2004). Why everyone's not a torturer. *BBC News on-line*. http://news.bbc.co.uk/1/hi/magazine/3700209.stm

Haslam, S. A., & Reicher, S. (2004). Visión crítica de la explicación de la tiranía basada en los roles: Pensando más allá del Experimento de la Prisión de Stanford. (A critique of the role-based explanation of tyranny: Thinking beyond the Stanford Prison). *Revista di Psicologia Social*, *19*, 115-122.

Haslam, S. A., & Ryan, M. K. (2004). Introducing the glass cliff. *BBC News on-line* http://news.bbc.co.uk/1/hi/magazine/3755031.stm

Haslam, S. A., & Reicher, S. D. (2005). The psychology of tyranny. *Scientific American Mind*, *16*(3), 44-51.

Haslam, S. A., & Knight, C. (2006). Your place or mine? *BBC News on-line* http://newsvote.bbc.co.uk/2/hi/uk_news/magazine/6155438.stm

Haslam, S. A. (2007). I think therefore I err? *Scientific American Mind*, *18*(3), 90-91.

Ashby, J., Ryan, M. K., & Haslam, S. A. (2007). Legal work and the glass cliff: Evidence that women are preferentially selected to lead problematic cases. *William and Mary Law Journal*, *13*, 775-793.

Reicher, S. D., Haslam, S. A. & Platow, M. J. (2007). The new psychology of leadership. *Scientific American Mind*, *17*(3), 22-29.

Haslam, S. A., Salvatore, J., Kessler, T., & Reicher, S. D. (2008). The social psychology of success. *Scientific American Mind*, *19*(2), 24-31.

Jetten, J., Haslam, C., Haslam, S. A., & Branscombe, N. (2009). The social cure. *Scientific American Mind*, *20*(5), 26-33.

Haslam, S. A., & Knight, K. (2010). Cubicle, sweet cubicle: Why some office spaces alienate workers, while others make them happier and more efficient. *Scientific American Mind*, *21*(3), 30-35.

Reicher, S. D., & Haslam, S. A. (2011). Culture of shock: A fresh look at Milgram's obedience studies. *Scientific American Mind*, *22*(6), 30-35.

Professional Practice

Administrative responsibilities

Treasurer, European Association of Social Psychology (2008-present)

President, British Science Association (Psychology Section) (2008-2009)

Editorial responsibilities

Associate Editor *British Journal of Social Psychology* (1999-2001)

Chief Editor *European Journal of Social Psychology* (2002-2005)

Guest Editor (with J. Balmer & J. Cornelissen) *British Journal of Management*: Special issue on "Organizational and Corporate Identity" (2007)

Guest Editor (with J. Jetten, T. Postmes, & C. Haslam) *Applied Psychology: An International Review*: Special issue on "Social Identity, Health and Well-being" (forthcoming)

Guest Editor *Personality and Social Psychology Bulletin* Handling papers submitted by members of editorial team (2008)

Series editor for *Sage Foundations of Psychology* (1997 onwards)

Published titles:

Smithson, M. (1999). *Statistics with confidence*.

Keenan, T. (2001). *An introduction to child development* (2nd Ed., 2009)

Haslam, N. (2007). *An introduction to personality and intelligence*.

Series editor for *Psychology: Revisiting the classic studies* (2012 onwards)

Published titles:

Slater, A. M., & Quinn, P. (Eds.) (in press). *Developmental psychology: Revisiting the classic studies*. London and Thousand Oaks, CA: Sage.

Award committees

Chair, European Association of Social Psychology Kurt Lewin Medal, 2011

Chair, International Society of Political Psychology Best Dissertation Award, 2011

Editorial Board Membership/ Consultant Editorship

British Journal of Social Psychology (1996-1998; 2001-2004)
Group Dynamics: Theory, Research and Practice (1998-2003)
Journal of Personality and Social Psychology (2002-2008)
Personality and Social Psychology Bulletin (2005-present)
British Journal of Management (2005-present)
European Journal of Social Psychology (2006-present)
Equal Opportunities International (2006-present)
Scientific American Mind (2006-present)
Applied Psychology: An International Review (2006-present)
Testing, Psychometrics, Methodology in Applied Psychology (2006-present)
Journal of Managerial Psychology (2008-present)
Political Psychology (2008-present)

Membership of Professional Associations

European Association of (Experimental) Social Psychology (affiliate from 1992-2001; full from 2001; executive committee 2008-present)

Society of Personality and Social Psychology (from 1994)

Society of Australasian Social Psychologists (1994-2002)

Society of Experimental Social Psychology (from 2000, fellow from 2009)

Association of Psychological Science (from 2005, fellow from 2010)

Academy of Social Sciences (from 2009)

Life member, British Psychological Society (from 2010) Mem No: 269103

External Appointments

External Examiner London School of Economics MSc Programmes in Psychology (2005-2008)

Member of ESRC Research College (Panel of small grant assessors) (2005-2008)

External Reviewer, University of Queensland Research Quality Assessment Exercise (School of Psychology, 2006)

External PhD examination:

University of Queensland (B. Irmer, School of Psychology, 2004; T. Grice, School of Business, 2005; L. Blackwood, School of Psychology, 2007);

University of Lancaster (R. Lowe, School of Psychology, 2006);

University of Cambridge (O. Fischer, Judge Business School, 2006)

Australian National University (E. Subasic, 2008)

External MSc examination:

University College Dublin (M. Tully, School of Psychology, 2011)

Chair of Group Processes Sub-committee, Scientific Programme for 15th General meeting of European Association of Experimental Social Psychology, Opatija, Croatia, June 2007

Member of Industrial/Organisational/Work Psychology Sub-committee, 30th International Congress of Psychology, Cape Town, 2012

Conference Organization

Co-chair of the organizing committee for the 25th meeting of Australasian Social Psychologists (2nd meeting of the Society of Australian Social Psychologists) at the Australian National University, Canberra. May 2-5, 1996. Co-editor of conference abstracts for *Australian Journal of Psychology* (Vol. 48).

Co-organizer of ESRC-funded symposium on "Space, Identity and the Organization". Royal Institute of British Architects, London, March 16, 2007

Journal Reviewing

Ad hoc reviewer for the following journals:

Academy of Management Journal
Appetite
Applied Psychology: An International Review
Australian Journal of Psychology
Australian Psychologist
American Sociological Review
Behavior Research Methods
British Journal of Management
British Journal of Psychology
British Journal of Social Psychology
Cahiers de Psychologie Cognitive
European Journal of Political Research
European Journal of Social Psychology

European Journal of Work and Organizational Psychology
European Review of Social Psychology
European Psychologist
Gender and Society
Group Dynamics: Theory, Research and Practice
Group Processes and Intergroup Relations
Human Communication Research
Human Relations
International Journal of Intercultural Relations
Journal of Applied Social Psychology
Journal of Business Ethics

Journal of Community and Applied Social Psychology
Journal of Experimental Psychology: General
Journal of Experimental Social Psychology
Journal of Management Studies
Journal of Managerial Psychology
Journal of Occupational and Organizational Psychology
Journal of Organizational Behavior
Journal of Personality and Social Psychology
Leadership Quarterly
New Ideas in Psychology
New Technology, Work and Employment
Organization

Personality and Social Psychology Bulletin
Political Psychology
Psychological Reports
Psychological Review
Psychological Science
Rehabilitation Psychology
Scandinavian Journal of Psychology
Small Group Research
Social Development
Social Justice Research
Social Psychology and Personality Science
Social Psychology Quarterly
Social Problems
Stress and Health

Ad hoc reviewer for the following research organizations:

Australian Research Council
Economic and Social Sciences Research Council (UK)

Engineering and Physical Sciences Research Council (UK)
National Science Foundation (USA)
Leverhulme Trust (UK)

Administration

Acting Head, Division of Psychology, Australian National University, January-February, 1998, 1999, 2000

Director of MSc and PhD Programmes in Social and Organizational Psychology, School of Psychology, University of Exeter (ESRC-accredited) (2002-2007)

Deputy Head of School, School of Psychology, University of Exeter (2003-2007)

Outreach

Television and Radio

2001 Lead Consulting Psychologist on *The Experiment* (BBC2). Four one-hour documentaries detailing events in the BBC Prison Study, one of the largest social psychological field studies in the last 30 years (publications arising from this are listed above).

2003 Lead Consulting Psychologist on *Horizon Revisited: You Do What You Are Told* (BBC4). A one-hour documentary (narrated by Jonathan Miller) reviewing the Milgram obedience studies and other research into the social psychology of tyranny.

2006 Consulting Psychologist on the *Open University Social Psychology* course (BBC2). A two-hour overview of the cognitive-experimental approach focusing on contemporary work in the social identity tradition.

2010 Key Contributor to *The Next Big Question* (CBC). One-hour documentary on emerging questions in science (hosted by Paul Kennedy).

2010 Consulting Psychologist on *The Science of the Young Ones* (BBC1). A one-hour documentary focusing on interventions that enhance the cognitive functioning, social interactions, and quality of life of residents in care homes.

2010 Lead Consulting Psychologist on *Follow the Leader* (BBC Radio 4). Two half-hour documentaries examining the psychology of leadership.